

## Resources for service providers and government

Building a more inclusive community means making meaningful changes to the current system, including creating accessible workplaces, adopting inclusive hiring practices, rethinking challenges, and developing new kinds of jobs.

The current employment system and workplace attitudes fail to serve everyone. This exclusion affects a large segment of the population, harming our communities and depriving employers of the chance to engage with highly capable and valuable employees.

This handbook helps individuals understand their role in the Relationship-Consultative-Selling with Third-Party Support Representation Model and highlights the system changes needed to support jobseekers with an intellectual disability.

Learn how to create employment that is inclusive for everyone:

- **Who are the job seekers?**
- **A new approach**
- **Why isn't the current model working?**
- **How change can benefit employers**
- **How to navigate the system**
- **How to implement change**

*An inclusive employment system can benefit everyone, but first we must make a change.*

The document covers the dilemmas with the current model, what needs to change, and how a better future is possible for everyone.

### **Chapter 1**

Strategies Towards a Consultative Model - Agencies.

### **Chapter 2**

Strategies Towards a Consultative Model - Employers.

## CHAPTER 1

Strategies Towards a Consultative Model - Agencies

**Episode 1**

Introduction

**Episode 2**

Understanding the process

**Episode 3**

Creative Solutions

**Episode 4**

Measuring accountability

**Episode 5**

A glimpse into a transformed system

This chapter focuses on current agency strategies based on the consultative selling model with third-party representation.

We aim to inspire other agencies looking to improve outcomes for job seekers with higher employment barriers.

## CHAPTER 2

Strategies Towards a Consultative Model - Employers

**Episode 1**

Who are the jobseekers?

**Episode 2**

Self-Advocates Currently Employed

**Episode 3**

Managing a diverse workforce

**Episode 4**

Measuring accountability

**Episode 5**

Inspiring other businesses

This chapter highlights employers working to transform their hiring practices to move towards an inclusive and diverse workforce.

We follow ambassadors currently employed across various industries and managers as they implement long-term sustainable work for people with developmental disabilities with higher employment barriers.